



Meet the Newest Addition to our Preconstruction Team

Mid-States Concrete Industries recently welcomed Charles Collins to our Preconstruction Team. Charles will focus on commercial sales in all of our markets.

As a member of the Mid-States team for about two years, Charles started his career with the company as a field installer where he installed precast concrete wall panels, hollow core, beams, and columns on a number of jobsites, including those for multi-family residential buildings, senior living communities, industrial warehouses, car washes, schools, and more. He has also spent time working in both our hollow core and wet cast production halls.



In his time with Mid-States Concrete Industries, Charles has become very familiar with our products and their capabilities and looks forward to partnering with customers to aid in the development of their projects. Some of the biggest benefits he sees are the just in time delivery of precast concrete, as it is manufactured offsite and delivered ready for installation, as well as the loadbearing capacities hollow core offers. Additionally, Mid-States Concrete Industries has 75+ years of experience manufacturing and installing precast concrete components.

In his free time, Charles, a former Marine Corps E-4 Corporal, enjoys archery, archery hunting and fragrance/cologne collecting. Fragrance is art to Charles, who also enjoys album cover art. You'll also find him spending time with his wife of 13 years and four children. When it comes to football, Charles is a big Chicago Bears fan, though his favorite sport is MMA. For movie night, Charles' favorites are *Heat*, *The Usual Suspects*, and *Saving Private Ryan*.

Charles takes over the commercial sales role from Colin Jones who will now focus on providing customer service in the greater Madison area. Jeremy Olivotti will focus on providing customer service in the greater Milwaukee and greater Chicago areas, and Troy Yaun will continue to provide customer service to the Central Illinois and Eastern Iowa areas.

You can reach Charles at c.collins@msprecast.com, or give him a buzz at 608.814.0668.

Precast Wall Panels Offer Structural and Architectural Solution



Added to the north side of [Southwestern Junior-Senior High School](#), the Spartan Field House is a facility to be proud of.

The project, for which [S & B Construction Group](#) served as general contractor and [Schmidt Associates](#) served as architect, included a field house with two basketball courts, retractable netting to divide the space up, and retractable batting cages.

Mid-States Concrete Industries became involved with the project when Architect Nick Dodge, formerly of Schmidt Associates and now of RATIO Design, reached out about wanting to use [Graphic Concrete](#) on the project. In his research, he came across less than a handful of precasters who were capable of producing the wall panels needed for the project, located in Shelbyville, Indiana.

"I think it was mostly just that [Mid-States Concrete Industries was] incredibly helpful to work with, for one, and it was a public bid," Dodge said of getting to work with Mid-States on this project.

Graphic Concrete technology allows you to impart durable patterns and images onto precast

surfaces. The technology transfers patterns - custom or stock - as a surface retarder via paper membrane placed at the bottom of the form. Concrete is cast atop the membrane. After the concrete is cured and extracted from the form, the retarder is washed away with a high-pressure washer, revealing an image that results from the contrast between the fair faced and the exposed aggregate surface.

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Precast Chalk Talk: Episode 47



In this episode of Precast Chalk Talk, President Hagen Harker chats with Bob Risser, President of the Precast/Prestressed Concrete Institute, about the current status of the precast industry and what the future might hold.

[Watch now >>](#)

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About Mid-States Concrete Industries

Since 1946, we have produced structural and architectural precast concrete systems that provide our partners with high quality building materials with sustaining performance.

The biggest part of our story is you - our clients. For more than 75 years, you have trusted us to help with your projects. Each project offers its own unique goals and opportunities. We partner with you to find the right solutions for your project.

[Learn more >>](#)



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